



GSTIN : 09AAECE2712N1Z1  
CIN : U74999UP2016PLC228280

# Exato Technologies Limited

(Formerly Known as Exato Technologies Private Limited)

Date: January 27, 2026

The Manager,  
Listing & Compliance Department,  
Bombay Stock Exchange Limited  
Floor 25, P. J. Towers,  
Dalal Street,  
Mumbai – 400 001.

Dear Sir/Madam,

**Sub: Disclosure pursuant to Regulation 30 of The Securities and Exchange Board of India (LODR) Regulations, 2015:**

**Ref: Exato Technologies Limited - Scrip Code: 544626**

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that **M/s. Exato Technologies Limited** has appointed the following individuals as **Independent Contractors**, with effect from **27<sup>th</sup> January, 2026**.

Name	Designation	Region
Mr. Deepak Rawat	President – Sales & Strategic Alliances	Australia
Mr. Patrick McCartney	Vice President – Sales & Strategic Alliances	USA

They shall be engaged, inter alia, in identifying, qualifying, and developing new business opportunities and sales pipelines; undertaking prospecting, lead generation, and outbound sales initiatives; conducting customer meetings, product presentations, demonstrations, and negotiations; managing and expanding assigned customer and partner relationships; coordinating with internal teams for deal progression, contracting, and onboarding; developing strategic account plans and market entry strategies; maintaining accurate sales forecasts, pipeline reports, and activity summaries; and performing such other sales-related activities as may be reasonably required to support the Company's revenue growth. The above appointees are appointed as Independent Contractors and not as employees of the company.

Further, the detailed disclosures as required under Regulation 30 read with Schedule III of the Listing Regulations and SEBI Circular No. **CIR/CFD/CMD/4/2015 dated September 9, 2015** are enclosed herewith as **Annexure – A**. Kindly take the above information on record

Thanking you,

Yours Faithfully,

**FOR EXATO TECHNOLOGIES LIMITED**

**Geeta Jain**

**Company Secretary and Compliance Officer**

**Membership No. A13938**

Enclosure: As above

**Place: Noida**

**Annexure – A**

<b>Reason for Change viz. Appointment</b>	Appointment of Mr. Deepak Rawat as the President – Sales & Strategic Alliances	Appointment of Mr. Patrick McCartney as the Vice President – Sales & Strategic Alliances
<b>Date of Appointment and Term of appointment</b>	Appointed with effect from today i.e. 27th January 2026.  Term: One year subject to further extensions time to time	Appointed with effect from today i.e. 27th January 2026.  Term: One year subject to further extensions time to time
<b>Brief Profile</b>	Mr. Deepak Rawat has more than 26 years of experience. He brings deep expertise in scaling partnerships and driving enterprise transformation across cloud, infrastructure, security, and identity-led solutions. He has worked previously with big organizations like Coforge Limited, Infosys Limited, Cognizant Limited and Wipro Limited	Mr. Patrick McCartney has more than 25 years of experience, in sales account management and business development. He has mainly worked in Contact Center industry in organisations like Tata Communications Limited, NTT Data Limited
<b>Disclosure of relationship between Directors (in case of appointment)</b>	There are no inter-se relations between Mr. Deepak Rawat with the other members of the Board of the Company.	There are no inter-se relations between Mr. Patrick McCartney with the other members of the Board of the Company.
<b>Information as required pursuant to BSE Circular No. LIST/COMP/14/2018-19 dated 20<sup>th</sup> June 2018</b>	Not applicable	Not applicable